TỔNG CÔNG TY GIẤY VIỆT NAM
VIETNAM PAPER CORPORATION





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COMPANY PROFILE



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I. ABOUT VINAPACO

OPEN LETTER

Established in 1976, after many times changing the name, until April 29, 1995 according to Decision No. 256/TTG of the Prime Minister, The Viet Nam Paper Corporation was established on the basis of reorganizing the production companies, trading companies of the paper industry belongs to the Ministry of Light Industry and the producing and purchasing paper units belongs to the Ministry of Forestry and localities.

Over nearly half a decade of construction and development , VINAPACO expanded the scale of 13 functional departments; 21 dependent accounting units, 7 bookkeeping units, 1 independent accounting unit, 1 science public non - business unit, 1 subsidiary company and 7 associated companies.

VINAPACO's production capacity reaches 75,000 tons of bleached pulp/year and 120 thousand tons of printing and writing paper/year, product quality meets international standards, environmental protection and national standards. There is a closed loop manufacturing process from the stage of planning to develop the wood material area to the stage of paper products' consumption.

In addition to achieving efficiency and profitability of the business, Vietnam Paper Corporation always maintains good performance of its obligations to the State, society and employees. Environmental protection is considered as one of the priorities to develop sustainably.

With a great deal of remarkable effort, VINAPACO has affirmed its increasingly solid position in the paper industry in both Vietnam and Southeast Asia. With outstanding achievements and great contributions to the cause of national construction and development, Vietnam Paper Corporation was honored to be awarded the Second Class Independence Medal, the Third Class Independence Medal, the title of Hero of the Armed Forces in the renovation period and many other rewards





Tổng Công ty Giấy Việt Nam

ANCIENT HISTORY

BEFORE 1976
In the post-liberation period, Matchwood paper company prepared for establishing

BETWEEN 1978 AND 1984
By 1978, the Union of Matcha Paper Enterprises (LHXNGGD) was reorganized on the basis of merging two Northern and Southern Matcha Paper companies operating under Decree 302/CP dated December 1, 1978 of the Council. Government.

BETWEEN 1990 AND 1993
On August 13, 1990, the Union of Import and Export of Matchwood Paper (LHSX- Import-Export GGD) was established under Decision No. 368/CNN-TCLD of the Ministry of Light Industry on the basis of merging two trade unions No. 1 and No. 2.

FEBRUARY 1, 2005
The Prime Minister issued Decision No. 29/2005/QD-TTG establishing Vietnam Paper Corporation (TCT GVN) as a special class State-owned enterprise (SOE) operating under the Parent company - Subsidiary company, under the direct management of the Ministry of Industry and Trade..



BETWEEN 1976 AND 1978
In 1976, the Northern Matcha Paper Company and the Southern Matchwood Paper Company were established. The two companies perform the function of production management for the central state-owned enterprises of matchwood paper were established.

BETWEEN 1984 AND 1990
In 1984, the National Federation of Education was split into two regional unions. Union of the North and the Union of the South. Although, until 1987, there was Decision No. 217/HDBT, in fact the two regional Unions still operated as national education unions because at this time there was still a subsidy mechanism. The member units are fully dependent on the Union.

MATCH 22, 1993
The National Export-Import Corporation operates under the charter of the union of state-owned enterprises promulgated in Decree No. 27/HDBT dated March 22, 1989.
Wood Match Paper Corporation is an organization of production, business, import-export, trade and specialized activities of Matchwood Paper. The corporation plays the core role of the Vietnam Paper Association.

JUNE 25, 2010
In order to operate in accordance with the Enterprise Law No. 60/2005/QH11, the Prime Minister signed the Decision No. 983/QD -TTG to change the parent company of Vietnam Paper Corporation into a liability company. one-member limited liability company owned by the State.

MISSION

Continuing to promote the traditional values built and cultivated by generations of employees of the Corporation.
Maintain sustainable production, constantly increase benefits for employees, shareholders, customers and contribute more and more to the community and society.



VISION

Vietnam Paper Corporation strives to develop sustainably into a leading corporation in pulp and paper production in the ASEAN region by 2030.
By combining between principle sources and technology advancement, the vision of company in 2030: leveraging producing capability:

Pulp Production capability

450.000

Ton/ year

Premium packaging paper production capability

250.000

Ton/ year

Paper production capability

200.000

Ton/ year

Tissue paper production capability

40.000

Ton/ year

BUSINESS PHILOSOPHY

Efficiency and sustainability.
Solidarity, cooperation and social responsibility.
The prosperity of customers is the success of VINAPACO

CORE VALUES

Responsibility, creativity, solidarity, quality

ORGANIZATIONAL CHART

BROAD OF DIRECTORS

- **FUNCTIONAL DEPARTMENT** ► 13 FUNCTIONAL DEPARTMENTS AND BASE DEPOT
- **SUBSIDIARY COMPANY** ► 1 PAPER MATERIAL COMPANY
- **ASSOCIATED COMPANIES** ► 7 JOINT STOCK COMPANY
- **BOOKKEEPING UNITS** ► 7 FACTORIES AND ENTERPRISES
- **INDEPENDENT ACCOUNTING UNIT** ► 3 BRANCHES, 15 COMPANIES AND MANAGEMENT BROADS
- **DEPENDENT ACCOUNTING UNIT** ► 1 PAPER MATERIAL PLANT RESEARCH INSTITUTE

CORE TEAM



Mr. Hoàng Quốc Lâm
Chairman of Broad of Members



Mr. Nguyễn Quế Sơn
Members of
Broad of Members



Mr. Cao Văn Sơn
Members of
Broad of Members



Mr. Lê Công Hoàng
Members of
Broad of Members
ACTING GENERAL DIRECTOR



Mr. Tạ Đức Long
Deputy General Director



Mr. Nguyễn Thanh Quang
Deputy General Director



Mr. Nguyễn Tuấn Minh
Deputy General Director



Mr. Mạc Mạnh Đang
Deputy General Director



Mr. Phạm Minh Việt
Deputy General Director

DEVELOPMENT PLAN

Followed by vision in 2030, VINAPACO PROPOSE A DEVELOPMENT PLAN:

Paper and pulp products manufacturing sector

Continue to grow VINAPACO to play a central role; enhance technologic capability in the production and business management to leverage company's competitiveness

Planting forest sector

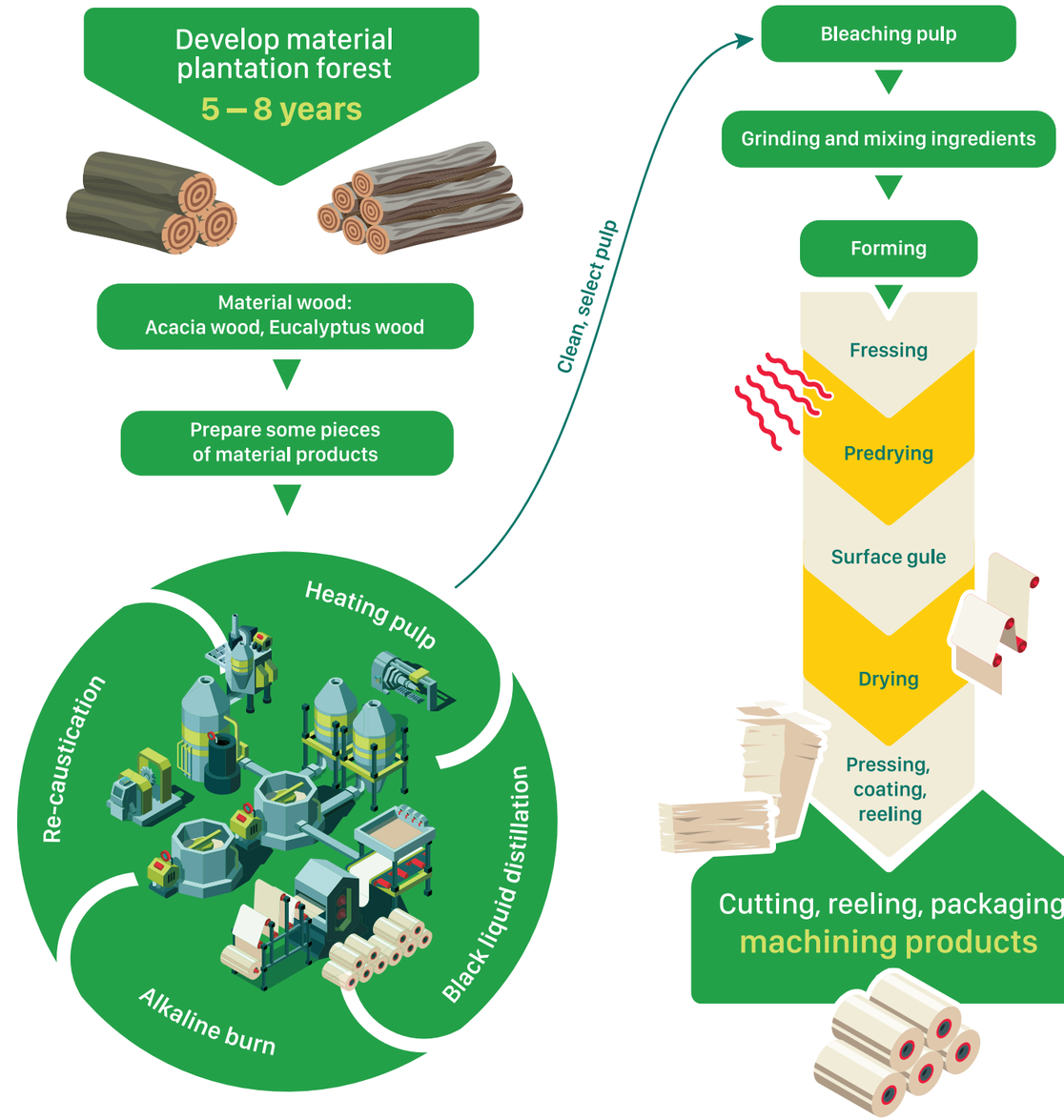
Continue to innovate and invest in seed, intensive farming process and afforestation technique to leverage the value of forest

Manufacturing and producing wood

Expand business size to maximize efficiency and of plantation forest products, especially wood certificated for sustainable forest management according to standard FSC.



MECHANICAL TECHNOLOGY ENGINEERING



BUSINESS ACTIVITY

1. MATERIAL PLANTS AND PRODUCTION FOREST

MANUFACTURING FOREST PRODUCTS

VINAPACO takes their advantage of producing forest products such as seed, plywood and forest trees.

> Producing high – efficiency and quick manufacturing seeds

> Varieties of plywood: waterfoot plywood, high quality forest plant wood and has many advantages.

THE AREA OF LAND AND PLANTATION FOREST

Ha Giang province **7.100** ha	Tuyen Quang province **7.100** ha	Phu Tho province **9.600** ha
Vinh Phuc province **1.300** ha	Kon Tum province **8.800** ha	

TOTAL AREA:
31.700 ha

Total forest area belongs Forest companies: **20.900** ha,
the large amount of forest certificated according to FSC standard

PAPER MATERIAL PLANT RESEARCH INSTITUTION:

Total forest area belongs to Paper material plant research institution is 593,30 ha, including

Land for the Institute's headquarters and nursery in Phu Tho
11,5 ha

Land for headquarters, nurseries and plantations in Ham Yen Experimental Center (Tuyen Quang Province)
581,8 ha









WOODWORKING ACTIVITY

VINAPACO established the wood processing factory and continue to expand woodworking activities in the future. The wood processing factory plays as a central role for importing and exporting processed wood. In the forestry companies, in addition to consuming vertical timber, the Corporation will build various types of wood for processing, timber companies, wooden floors to supply the Corporation House and other houses with modified timber. Thereby, VINAPACO will open a new production and business orientation in the master forestry sector, effectively and firmly.

TOTAL WOOD EXPLOSION CONSUMPTION
Between 2015 and 2020: 1.133.000 m3

2. PULP AND PAPER

With the goal of green and sustainable production, for many years, VINAPACO always proactively renovates, upgrades and invests in technology in order to maximize the efficiency of energy, chemicals and clean water resources. At the same time, the factory is gradually replaces old equipment, maintains machinery to improve profitability





3. OTHER PRODUCTS AND SERVICES

PAPER TECHNOLOGY CONSULTING

RENTING OFFICER

TRANSPORTATION

VINAPACO owns a system of road and waterway vehicles with the capability of transporting large volumes of goods. Therefore, VINAPACO is confident to bring customers the most convenient road transport and water transport services.

CHEMICALS

Specialized chemical products for the paper industry are produced by VINAPACO on modern technology lines of Japan and Italy:

> Natri hydroxide - NaOH
> Chlorine - Cl2
> Javen (NaClO)
> Axit Clohydric (HCl).

REPAIR AND MAINTENANCE OF PAPER INDUSTRY EQUIPMENT

VINAPACO provides grinding services of all kinds of machine batches, modern equipment and machines from Germany:
>Grinding machine BRUDERHAUS/ Germany (615Gm.001), the machine is regularly maintained, upgraded control part.
> SULZER/Germany (615Gm.005) roller grinder, the machine is upgraded and maintained regularly.

KHÁCH SẠN

Bai Bang Paper Hotel is located in the center of Phong Chau town, Phu Tho province, 100 km from Hanoi. Located in an area with convenient traffic, beautiful scenery, many trees, Bai Bang Paper Hotel is really an ideal place for tourists or business travelers.



II. TYPICAL PRODUCTS AND MACHINERY

1. PRINTING PAPER, WRITING PAPER, LARGE – ROLL WRITING PAPER PRODUCT

PRINTING PAPER, LARGE – ROLL WRITING PAPER

Giấy cuộn lớn hay còn gọi là cuộn phôi là một trong những sản phẩm tiên phong của VINAPACO trong phân khúc giấy dạng cuộn hiện nay. Giấy cuộn lớn của Giấy Bãi Bằng đảm bảo chất lượng của các sản phẩm in ấn và tính an toàn cho người dùng.

> Roll size: 420 – 1300 mm
> Weight: 55 -110 g/m2
> Whiteness: 76 – 92% ISO
> Packaging: 3-layer packing with kraft paper
> Made from 100% original pulp, raw materials from Acacia wood, Eucalyptus harvested followed by FSC standard.



CLEVER UP PAPER

With the promise to bring the best quality products, VINAPACO has developed the Clever Up paper product line. This is also a comprehensive transformation step of VINAPACO towards sustainable development in the domestic market of Vietnam and beyond in the international market.

> Including: Clever Up 65, Clever Up 70, Clever Up 80.
> Weight: 65, 70, 80g/m2
> Whiteness: 92% ISO
> Packaging: 500 paper/ram, 5 ram/ pack
> Category: A4, A3, A5
> Paper is high sharpness, there are no paper jams when printing on 2 sides.



BAI BANG PAPER

The green lined notebook with the logo of Bai Bang Paper is one of the first products of Bai Bang Paper. This product has been associated with many generations of Vietnamese students for a while. After nearly 30 years, although Bai Bang Paper notebooks are no longer available, Bai Bang Paper printed paper products are still improved.



> Weight: 70 g/m2
> Whiteness: 86% ISO
> Packaging: 500 paper/ram, 5 ram/pack
> Including: A4, A3, A5
> High quality paper at reasonable price
> High smoothness and great bright level
> Paper is produced from 100% virgin pulp from acacia wood, eucalyptus wood.

BAI BANG CLASSIC PAPER

Bai Bang Classic Paper inherits the advantages and values of Bai Bang Paper, however, this also intact with many innovations and creativity, to produce different products in the Vietnamese market.

> Weight: 70 g/m2
> Whiteness: 78% ISO
> Packaging: 500 paper/ram, 5 ram/pack
> Products including: A4
> Paper does not curl, does not jam, retain the level of sharpness even when printing on 2 sides
> Paper has standard brightness level and does not add other chemicals which can form a better vision environment for the reader to protect readers' eyes



2. TISSUE PAPER PRODUCTS

VINAPACO Song Duong Tissue Paper Company is proud to be one of the leading producers of toilet paper, napkins, face wipes, large-roll multi-purpose wipes in Vietnam.

LARGE TISSUE PAPER

Large roll toilet paper, also known as preform roll of VINAPACO, is produced on modern technology lines of the US and Korea.

> Roll size: 175 – 2850 mm
> Weight: 11 – 25g/m2
> Whiteness: 86% ISO
> Layer number: 1 – 4 layers
> Ingredient : 100% virgin pulp, raw materials from FSC plantations.



WATERSILK PAPER

Owning a closed line process, through dozens of stages of processing conducted by modern machinery, the variety of Watersilk's products meet the needs of customers with these standard smoothness, toughness, health protection and environmental friendliness.





> Products meet the standard of QCVN 09:2015
> Ingredient: 100% original pulp
> Sector: Face wipes, wallet towels, weighted napkins, toilet paper bags (various sizes), industrial toilet paper rolls, 12 rolls of coreless toilet paper, paper towels, box towels, draw towels.

COMFY PAPER

Comfy toilet paper is produced on modern production lines and undergoes rigorous process, so it is really soft and safe.

> Products meet the standard of QCVN 09:2015
> Weight: 13 + 1g/m2
(except for multifunction paper: 22 + 1 g/m2)
> Paper napkins: 80 sheets/pack x 2 layers
> Face wipes: 250 sheets
> Toilet paper in small bags: 6 rolls/bag
> Toilet paper big bag: 9 rolls/bag
> Multi-purpose wipes: 2 rolls/pack
> Ingredients: 100% virgin pulp.







3. KRAFT PAPER PRODUCTS

The Corporation's kraft paper is produced from 100% unbleached virgin pulp and bleached wood pulp. The product is mainly used in the production of multi-wall paper bags, grocery bags, food paper bags, pharmaceutical paper bags, gift wrapping and so on.

UNBLEACHED KRAFT PAPER



> Includes paper, kraft bags, unbleached, uncoated kraft bags.
> Quantity: 60 – 120 g/m2
> Whiteness: 19 – 21% ISO
> Paper machine size: 3,800mm
> Ability to order: 2,000 - 5,000 tons/month.

BLEACHED KRAFT PAPER



> Includes paper, kraft bag, bleached kraft bag, uncoated
> Quantity: 60 – 120 g/m2
> Whiteness: 80 - 82% ISO
> Paper machine size: 3,800mm
> Ability to order: 2,000 - 5,000 tons/month.

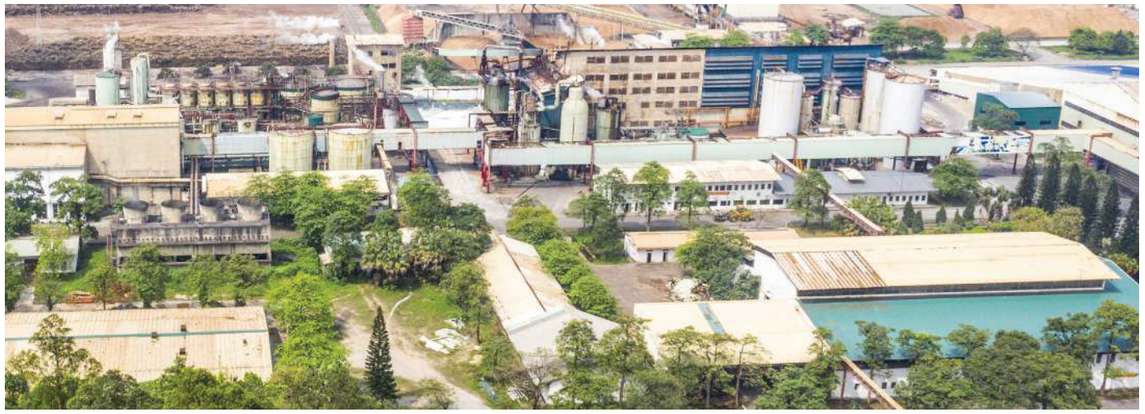
4. MACHINE AND FACILITY

VINAPACO's machinery system is inherited from Swedish technology, so the company can ensure the quality as well as the price of the product. Every year, VINAPACO also constantly improves machinery and equipment to improve the brand's product quality.



TECHNOLOGY LINE OF POWDER PRODUCTION

The total volume of paper production per year reaches 68,000 tons of pulp/year and 120,000 tons of paper/year, product quality meets international standards.





XEO MACHINE TISSUE PAPER

VINAPACO tissue paper machine line has a capacity of 40,000 tons/year with stable paper quality. For many years, the Paper Corporation has continuously invested, upgraded and renovated equipment lines, improved tissue paper production technology.

PATECHNOLOGY LINE FOR PRINTING AND WRITING PAPER

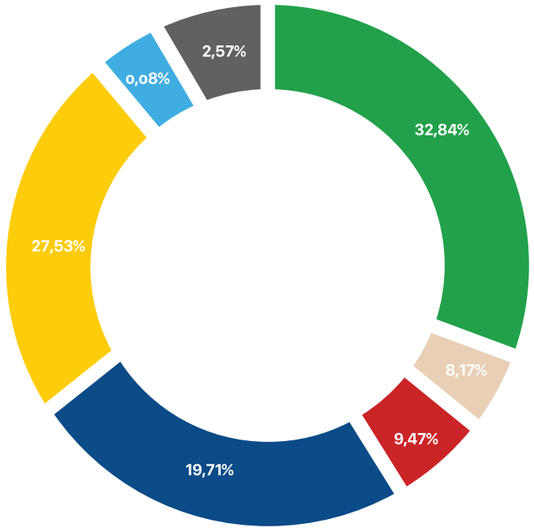
The line consists of 2 paper machines (PM1/PM2), meeting the requirements of printing, writing and copying paper with a quantitative range from 55 - 110 g/m2, a paper output of about 100,000 tons/year.
Machine 1 is a double mesh machine with a design speed of 650m/min with a locomotive paper size of 3.8m.
Xeo machine 2 is a long mesh machine combined with a top net, the design speed is 700m/min, the locomotive paper size is 3.8m. The machine system is also upgraded and renovated regularly to improve production capacity.



III. EMPLOYMENT CAPACITY

In an increasingly competitive paper production market, VINAPACO always strives to improve its employment capacity to increase the quality of the company's paper production.

Annually, the company organizes 106 training courses on technical, professional skills, and occupational safety for employees. In addition, VINAPACO also has well-implemented tasks: management of economic and technical norms, application of scientific and technical advances to production, and good management of product quality, especially printing paper products, writing, and tissue paper.



Doctorate 0,08%
Graduated 2,57%
University 32,84%
College 8,17%
Intermediate 9,47%
Unskilled labor 19,71%
Vocational training 27,65%



IV. TYPICAL PARTNERS AND CUSTOMERS

1. TYPICAL PARTNERS

Vietnam Education Publishing House Limited Company.

Tri Viet Publisher- First News

Vietnam Printing Association

Hanoi Printing Association

2. TYPICAL CUSTOMERS

Loc Thanh Manufacturing and Trading Company Limited

Hoang Ha Paper Manufacturing and Trading Company Linmited

Hung Thinh Company Limited

Hai Tien Paper Joint stock Company

CP Paper Joint stock Company

Devyt Trading and Logistics Company Limited

P.P Manufacturing and Trading Company Limited

Nguyen Huy Company Limited

Stavian Pulp & Paper Joint stock Company

Ngan Hanh Packaging and Plastic Joint stock Company

K.Long Company Limited

Khai Hoan Paper Manufacturing and Trading Company Limited

Ngoc Ha Trading and Service Joint stock Company

Hong Ha Stationery Joint stock Company

Loc Thinh Phat Company Limited

GOLDSUN Printing and Packaging joint stock Company

V. REMARKABLE ACHIEVEMENTS AND REWARDS

With outstanding achievements and great contributions to the cause of national construction and development, Vietnam Paper Corporation was honored to be awarded:

THE SECOND CLASS INDEPENDENCE MEDAL

THE THIRD CLASS INDEPENDENCE MEDAL

HERO OF SOCIALIST LABOR TITLE IN THE RENOVATION PERIOD AND MANY PRESTIGIOUS REWARDS

Top 200 Vietnam Gold Star Award
(2013, Central Vietnam Youth Union)

Top 100 Sustainable Vietnamese Brands
(2012, Vietnamese Brand Magazine)
Top 100 "Vietnamese products and services are trusted"
(2011, Central Propaganda Department)
Top 100 Vietnam Gold Star Award
(2011, , Central Vietnam Youth Union)

Top 20 Well-Known Trademarks
(2011, Viet Nam Intellectual Property Office)

Top 500 leading enterprises in Vietnam
(2011, Vietnamnet newspaper voted)

High Quality Vietnamese Goods
(2012 và 2013, chosen by customers)

Top 10 " Top product and service in Viet Nam"
(2011, chosen by customers)

Gold medal product Clever UP
(2011, Trade Promotion Department - Ministry of Industry and Trade)
National Quality Gold Award
(2012, Prime Minister signed the decision)

Silver Medal of Quality Nation Goods
(2011, , Prime Minister signed the decision)

VI. ABOUT BUSINESS ACTIVITY

During the long period of construction and development, VINAPACO always upholds the spirit of joining hands for the community, demonstrating corporate responsibility to the State through practical annual activities. Prominent among them is the program to support rapid and sustainable poverty reduction for two poor districts, Hoang Su Phi district, Ha Giang province and Bac Yen district, Son La province. Up to now, the Corporation's support has been implemented continuously and effectively. Some activities includes focusing on building school infrastructure, removing temporary houses, supporting medical equipment, cultural information and other supports (papers, books, clothes, scholarships, ...) with a total support budget of 34.33 billion VND.

In addition, the Corporation is always considered in the implementation of other social activities such as the Voluntary Blood Donation Program, Towards the Central Region of compatriots, the activity "Uống nước nhớ nguồn" , Poverty alleviation activities, supporting charity funds...

1. SOCIAL ACTIVITY

VOLUNTARY BLOOD DONATION PROGRAM

Every year, a large number of employees of the Corporation register to participate in the Voluntary Blood Donation program organized by the Trade Union, the Corporation's Youth Union in collaboration with the Steering Committee for voluntary blood donation in Corporation School. In particular, the program also had the participation of many leaders of corporations, leaders of units. They want to become an example for young people to follow and create positive impacts on society.





TOWARD TO THE MIDSIDE

The Midside region is the strip of land that suffers the most natural disasters in the country and the people in the Midside often suffer heavy loss of life and property. Not standing apart from those hardships, the collective of staff and employees of Paper Corporation every year work together to help people in the Midside overcome difficult times of storms and floods.

GIFTING BAI BANG PAPER ACTIVITY

Every year, VINAPACO makes visits to schools to carry out meaningful fundraising. Bai Bang Paper regularly presents notebooks to students who have achieved excellent academic results students with special circumstances, and donated reams of A4 paper for teaching work at schools facing many difficulties.

VINAPACO has set foot in the lands far away of the country to help students, hoping that the blank pages will become a source of encouragement, building more bridges to help them stay firmly on the path of seeking knowledge.



2. INTERNAL BUSINESS ACTIVITY

In addition to organizing social activities, VINAPACO also focuses on improving employees' lives through internal activities of the enterprise.









INTERNAL REWARD AND CELEBRATION ACTIVITY

VINAPACO regularly organizes internal events to increase employee solidarity and reward outstanding individuals such as the 4th Patriotic Emulation Congress (2020-2025), Commendation Ceremony for female workers who overcome difficulties. and support scholarships for the children of employees with extremely difficult circumstances, football tournaments to celebrate Bai Bang Paper Traditional Day, cultural programs - arts, physical training - sports, contests, ceremonies Annual Mid Moon Festival,...



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